

HDJRLFC&TA Annual General Meeting | MINUTES



Meeting date | time 07/12/2020 7:00 PM | Meeting location Hills Bulls Clubhouse

Meeting called by Board of Members

Type of meeting 2020 Annual General Meeting

Facilitator Michael Gremmo (President)

Note taker Rick Palin

Timekeeper Rick Palin

Attendees (As per Attendance Register)

Rick Palin, Michael Gremmo, Mark Mahoney, Leon Carroll, Joanne McCauley, Meegan Perigo, Justin Moynihan, Lara Moroney, Graham Marshall, Peter Beck, Scott Chalcraft, Robert Zecchin, Paul Griffin, Aaron Gonzalez, Martin Shanahan, Ryan Orley and Michael Withers

Apologies

Greig Newbery

AGENDA TOPICS

1. Topic **Facilitator Welcome** | Presenter Michael Gremmo

Welcome: Michael Gremmo opened meeting, welcomed all attendees, Life Members Robert Zecchin, Paul Griffin and special guest Joanne McCauley from Jigsaw Accounting.

Rick Palin asked that all attendees ensure they sign the Attendance Register. No apologies were given – Late apology from Greig Newbery after meeting was closed.

Previous Meeting Minutes: Minutes of the previous meeting introduced by Rick Palin and taken as read. No questions/changes arising from 2019 minutes. Rick Palin requested that a resolution be passed confirming the previous 2019 meeting minutes are an accurate record of the previous meeting.

Motion Proposed: Rob Zecchin

Seconded: Aaron Gonzalez

2. Topic **Presidents Report** | Presenter Michael Gremmo

Discussion: Michael Gremmo (MG) provided a report on the Club's activities for 2020:

This year will certainly be a year that we will remember due to the challenges that we have all had to face both on and off the field. For the first time we witnessed clubs which are supported by large Leagues Clubs pull out of both the junior and senior rugby league competitions. We were determined not to disappoint our large community of players, supporters and friends and competed in all levels of competitions. We were very proud to be one of the first Clubs in the Parramatta District JRL to have our COVID-19 Safety Plan and Protocols in place to be able to take to the fields for training and eventually games.

We would like to thank the work of our board members, sponsors, parents and members who have volunteered and contributed throughout the year. We were unable to hold our Sports Lunch this year, however have a Golf Day and Sports Lunch planned for 2021. We also lost a few sponsors due to COVID-19 and you will notice from the financials that a few companies were not invoiced until after the financial year along with 2020 Oztag regos which are not showing in the 2020 financial year revenues. Mark, Rick and Joanne from jigsaw will give more detail on this

when covering the 2020 Financial Report. We also produced our 2020 Yearbook online for the first time and held our Junior Presentation at Crestwood Oval.

Our Coaching and Development team once again successfully sourced a fantastic list of coaches which has in turn been a driving force in delivering the results that we have achieved. From our 36 teams, we had 28 eligible teams that could make the finals resulting in an impressive:

- 20 Teams making the Semi Finals
- 14 Teams competing in a Grand Final
- 8 Minor Premiers
- 6 Teams going on to become 2020 Premiers

Once again our girl's League Tag teams were a credit to our great Club with fantastic results with two teams going through as undefeated Minor Premiers and Premiers.

Congratulations to Myles Martin for his selection in the U16 Australian School Boy Merit team.

On a personal note, my family would like to thank all of the Hills Bulls community from embracing Nathan's Legacy through their support of Jersey Day and The Nathan Gremmo Memorial Shield which again was another fantastic day with the Bulls taking out all 3 games on the day.

2021 will see a new partnership and pathway for the Hills Bulls through the North Sydney Bears NSW Cup team and on to the Sydney Roosters at the NRL level. We are looking forward to this exciting new opportunity, and as always we are continuing our relationship with the Parramatta Eels.

Oztag again a success both with our local competition and our Representative Teams. This year, we again ran short of green space to expand our competition, however looking to adding Thursday nights to the competition next year.

Thank you all for your contribution in supporting the Mighty Hills Bulls in 2020. We always welcome further assistance, so if you believe you have an opportunity to assist our great Club we welcome you in becoming an even more integral part of our team.

We have a strong community supported by an unwavering mantra of **CLUB – TEAM – PLAYER**

3. Topic **Annual Financial Report FY19/20** | Presenter *Joanne McCauley*

Discussion: Joanne McCauley (JM) gave an overview of the finances for the club. Financial statements for the year ended 31 August 2020 prepared by Jigsaw Tax Accountants was provided to all attendees and tabled at the meeting.

Operating Result: The loss for the financial year amounted to \$305,255. Please refer to the note below about COVID-19 impact for an explanation for this loss.

COVID-19 Impact: The 2020 season was impacted by COVID-19 and we are happy that the season did go ahead, however the timing changed the season start and finish for Rugby League and Oztag which has impacted on the financial position for this year. The Board has chosen to reflect the accounts with the season that was, rather than to make accrual adjustments.

The largest impact was the delay to the end of the winter season, causing delay to the start of the Oztag competition. Traditionally registrations for Oztag are receipted in July/August, but this year they were not received until after the financial year end. We anticipate that the large loss for this year will be offset by the substantial profit next year, when two seasons of Oztag registrations are reported. The net Oztag profit collected in September & October 2020 was \$322,281, and this will be reported in next year's accounts.

The season delay also resulted in Canteen takings from the last four rounds and semi-finals for the regular season being pushed back into the next financial year. The net profit for these takings was \$6,603. This will be reported in next year's accounts.

Despite the large loss, the net position would have resulted in a surplus of approximately \$30,000 if these items had fallen into their normal timeframes. As such, there is no concern about the impact that COVID-19 has had on the future viability of the Club.

Current Balance Sheet as at 01/12/2020:

Cheque Account - \$406,094

Debit Cards - \$10,000

Long Term Deposit - \$108,861

A motion stating the 2020 Audited Financial Report is accepted by the floor. Report Attached.

Financials Proposed: Peter Beck

Seconded: Rick Palin

Topic Election of 2021 Committee Members | Presenter Rick Palin

2019/20 Board stood down.

Paper nominations received: Scott Chalcraft, Michael Gremmo, Paul Griffin, Rod Gray, Mark Mahoney, Rick Palin, Justin Moynihan, Peter Beck, Aaron Gonzalez, Lara Moroney & Graham Marshall – All 11 members are elected

Nominations from the floor for remaining positions: Ryan Orley – Elected

New BOM for 2021 announced:

Scott Chalcraft

Michael Gremmo

Paul Griffin

Rod Gray

Mark Mahoney

Rick Palin

Peter Beck

Justin Moynihan

Aaron Gonzalez

Lara Moroney

Graham Marshall

Ryan Orley

Next BOM Meeting – Monday 14/12/2020 – 6:30PM – Hills Bulls Boardroom – For BOM Role nominations

4. Topic **General Business** | Presenter *All*

General Discussion was had on:

Rick Palin read out a nomination proposing for Leon Carroll to receive Life Membership with the Club.

Nomination attached to the minutes.

- Leon Carroll was asked to leave the room, so the AGM attendees could discuss and vote.
- Leon was voted in and congratulated as the latest Life Member with a unanimous vote.

Meegan Perigo – asked if the Board would consider printing hard copies of the Club Year Book, for at least one per family, as there is number of players and parents who like to read and collect the books as souvenirs of their time at the Club.

- Michael Gremmo explained that due to time constraints and costs impacts this year, we decided to move to an online copy of the year book.
- Michael advised that there had been a few people ask if we could get hard copies for the same reasons as Meegan mentioned.
- Michael advised that we were in the progress of getting pricing to print some hard copies and will also review how we do this in future seasons to make it a win/win for both people wanting hard copies and cost management.

Ryan Orley – asked if there was any more happening with the upstairs of the Clubhouse.

- Michael Gremmo explained that we have so far spent more than \$350,000 on getting the Clubhouse to where it is now, with renovated canteen, changerooms and slab for upstairs and to complete upstairs it will cost another \$750,000 and at this stage we just do not have the money to complete it. We are getting assistance from Parra with a federal grant which we hope can go towards doing more work on the building. Michael also explained we have spent countlss hours on meetings and emails with the council for their assistance which isn't forthcoming, although they did promise it in the past, but new management back tracked on those commitments.
- Ryan said we also did the raise the roof initiative and increased rego to assist with getting the job done.
- Michael explained that while we did increase rego, the costs of running the club for the juniors has also increased (example being Junior Preso costs equates to \$70 out of each players rego). Michael also explained that the Juniors run at a loss each year, which is offset by other revenues and while Raise the Roof initiative raised \$35k, the cost of doing what we currently have was \$350k.
- In saying this, the council has assisted with some minors grants, and also the new mini field and field lighting which cost approx. \$750k. So we are happy for their assistance with these other projects, although it would be nice if they could throw some money our way to help with completing upstairs.

Meeting Closed: 7:35PM