

# HDJRLFC&TA Annual General Meeting | MINUTES



Meeting date | time 12/11/2018 7:00 PM | Meeting location Ettamogah Hotel - Kellyville

Meeting called by Board of Members

Type of meeting 2018 Annual General Meeting

Facilitator Michael Gremmo (President)

Note taker Rick Palin

Timekeeper Rick Palin

Attendees (As per Attendance Register)

Rick Palin, Michael Gremmo, Daniel Pollard, Scott Chalcraft, Greig Newbery, Belinda Wright, Glenn Starr, Robert Zecchin, David Grech, Paul Griffin, Aaron Gonzalez, Martin Shanahan, Joanne McCauley, Justin Moynihan, Chris O'Toole, Peter Sharp, Phillip Axiak, Ryan Orley, Bryan Parnell & Barrie Jones

Apologies

Peter Beck, Mick Withers, Mark Mahoney, Leon Carroll (Oztag) & Matt Reardon

## AGENDA TOPICS

### 1. Topic **Facilitator Welcome** | Presenter *Michael Gremmo*

**Welcome:** Michael Gremmo opened meeting, welcomed all and asked that every attendee ensure they sign the Attendance Register. Apologies were then read out.

**Previous Meeting Minutes:** Minutes of the previous meeting introduced by Michael Gremmo. No questions about the minutes. Michael Gremmo requested that a resolution be passed confirming the previous 2017 meeting minutes are an accurate record of the previous meeting.

**Motion Proposed:** Glenn Starr

**Seconded:** Daniel Pollard

### 2. Topic **Presidents Report** | Presenter *Michael Gremmo*

**Discussion:** Michael Gremmo (MG) provided a report on the Club's activities for 2018:

MG advised it was a very successful year for the Hills Bulls both on and off the field, culminating in fourteen teams becoming grand finalists and nine teams winning Premierships. We believe this success can be attributed to the dedication of all our members and that we have certainly embraced and embodied our new mantra – CLUB, TEAM, PLAYER. Some of our achievements in 2018 include:

- We were once again awarded 2nd place amongst a field of 22 clubs in the Parramatta JRL Club Championship.
- Vanessa Beck was awarded the Parramatta District coach of the year. Vanessa coached both of our under 15 League Tag girls teams to the Grand Final.
- Luke "Tooks" Sammut received the Michael Cronin Club person of the Year.
- 25 of our 31 eligible teams made the minor semi Finals, with 20 teams progressing further to the major semi Finals. We had 14 Grand Finalists with 9 Teams bringing home the Premiership.
- This year Parramatta introduced some new competitions – including the Under 23's and Girls League Tag. Hills District entered 4 teams into these competitions and we are proud to say that 3 of our teams won the

Premiership, whilst our two Under 15 girl's League Tag teams played each other in the Grand Final. We are looking forward to having further League Tag teams in 2019.

- Samuel Pinomi NSW under 16 State of Origin Team.
- Many others representative players including 8 young ladies representing the Tarsha Gale and Lisa Fiaola Cup teams.
- Tim Robinson our Club Captain who also Captain the NSW State of Origin Ron Massey Cup team.
- Our OzTag Representatives finished 2nd in the State championships. Our OzTag program had some other excellent results including:
  - 16 of our 18 teams winning their way into the finals.
  - 6 teams progressing into the Grand Finals.
  - 4 teams winning Premierships.
  - Liam Haskins and Zac Barry both representing Australia in OzTag.
- These fantastic results, along with the further development of our players and coaches (including the increasing number of senior players that are also giving back by taking on coaching roles) has ensured that 2018 will be remembered as one of our club's most successful years. Special thanks goes to Peter Beck and the Coaching & Development team for the hard work and continued work with the Bulls Academy and Mini Clinic.
- Congratulations to our own Hills District Junior Luke Keary on winning his 2nd NRL Premiership whilst also taking out the Clive Churchill medal for the best player in the Grand Final.
- Once again this year, our Senior Sponsorship team has secured enough support to fully fund our senior players, whilst also giving back to our junior programs which is a fantastic achievement. Our Ron Massey Cup team plays in the highest level of competition of any sport in the Hills District. Without the generous support of our sponsors we would not be able to compete at such an elite level- THANK YOU for your support, we appreciate it.
- THANK YOU also to our Board who have offered their professionalism, time and dedication to our club. We are indebted to you all for the wisdom and guidance you provide.
- A special THANK YOU to our retiring Board Members Belinda Wright, Robert Zecchin and Lance Denison for your efforts over so many years. People such as yourselves make the Hills Bulls the benchmark of other sporting organisations throughout our district and state.
- We remember John Young Life Member and Treasurer for 9 years who passed away and Frank Lamb our first A Grade winning coach of 1971 who also passed this year.
- We are continuing our work with The Hills Council and other Government organisations in building another training oval to the rear of Crestwood, Lights to Crestwood 3, new Gym and to complete the construction of our Hills Bulls Community Facility.
- 2019 will see the Hills Bulls form a partnership with the South Sydney Rabbitoh's, creating a direct feed into the NRL along with enhancing our continued relationship with the Parramatta Eels we will see an unprecedented opportunity for the Hills Bulls future. We look forward to working with Parramatta and South Sydney and further strengthening our great club.

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### 3. Topic **BOM/Committee Reports** | Presenter **BOM**

**Discussion:** Scott Chalcraft (SC) gave an overview of the Club's marketing & media projects:

- SC advised that the redesign of the Club website home page has been completed with a new look and feel ensuring Club notifications and events are front and centre with tiles advertising Club Sponsors.
- Facebook updating have been reviewed and the process tightened to ensure the right info is uploaded that is relevant for upcoming events.
- SC also advised A2 A Frames and Posters have been implemented enhancing proactive and immediate marketing campaigns

**Discussion:** Paul Griffin (PG) gave an overview of Senior Football matters:

- PG advised while it was a disappointing year for our Sydney Shield & Ron Massey teams hampered due to injuries and no feeder club to pull players from, there were also great successes with the C Grade Div 1 team making another Grand Final, and our U23's team becoming Premiers in the first year of the competitions introduction.
- PG advised that Senior Football for 2019 is looking very positive to date with the following in place:
  - 2019 coaches - Mick Withers (Ron Massey) & Dan Jackson (Sydney Shield)
  - Player recruitment has been going very well with a number of signings including a very good Half Back
  - With Souths on board, we will have at least 6 players a week to assist build a strong platform to build quality teams each week.

**Discussion:** Justin Moynihan (JM) & Greig Newbery (GN) gave an overview of LeagueTag & OzTag matters:

- JM advised that with the introduction of LeagueTag this year in the Parra Comp, we were able to put together 4 teams (U9 Girls, U10 Girls and 2 x U15 Girls). Unfortunately, no other club in the district was able to field an U10 team, so our U10 Girls team folded, where our U9 Girls represented our Club playing in a small Balmain comp and ended up winning the premiership. Our 15s girls teams played each other in the GF after being very dominant through their competition.
- JM advised that Parra JRL are again promoting the LeagueTag again for 2019 season for both boys and girls to be played on a Sunday allowing players to be able to play in both comps. Glenn Starr (GS) asked if this will be the case, how training fields and allocations will be managed with so many teams. JM and Rick Palin (RP) advised that between utilising Crestwood 3 like we did this year with the Oztag teams, and we would review ways to train LeagueTag kids in alignment with Rugby League kids.
- GN advised that the 2018 Oztag competition is another strong year with competitions running over 4 nights a week:
  - Mon – U16 Boys/Mens Open
  - Tue – U16 Mixed/Mixed Open
  - Wed – U8/U10/U12/U14 Boys
  - Fri – All Juniors using 11 fields (Crestwood F1, F2, F3 & Basin) over 7 time slots, with only 1 field not being used at 4:20 time slot.
  - Senior Mens and Mixed comps are at capacity with teams again being turned away. More fields/grounds could mean further expansion and fielding more teams.
- GN advised that there has been some disruption to the competitions this season with a number of nights being either washed out or games cancelled due to issues with light blackouts.
- GN advised that we have Rep teams in every age group for the 2019 State Cup, and will look to back up from our success earlier this year at the State Cup. We have eclipsed Norwest Oztag and are now becoming the association to beat at the State Cup.

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#### 4. Topic **Annual Financial Report FY1718** | Presenter *Joanne McCauley*

**Discussion:** Michael Gremmo (MG) introduced Joanne McCauley (Club Accountant/Auditor) who gave an overview of the finances for the club. Financial statements for the year ended 31 August 2018 prepared by Jigsaw Tax Accountants was provided to all attendees and tabled at the meeting.

Joanne from Jigsaw Tax then went through the audit report financials. Stated she audited the accounts as they were presented to her. Jo stated she is independent with no children playing at the club.

The surplus for the financial year amounted to \$111,230.

Jo recommended that the Board look at moving to Zero as the new book keeping software replacing MYOB which will make the book keeping role easier to manage with a great reporting function.

GS asked why there were a couple of line items in the report that were showing blanks in 2017 (ie. Registrations, Insurance and Affiliation Fees) – Jo advised that as part of continuous improvement with the reporting, we are now able to breakdown revenues/costs a lot better giving more detailed information.

Ryan Orley asked if any Junior Sponsorship revenues had reduced where Sponsors had moved into paying for Senior Sponsorship – RP advised that no sponsors had reduced in the juniors to sponsor senior football, rather we have had a number of Senior Sponsors who have sponsored junior teams on top of their Senior Sponsorship commitments. RP also advised that Arron who was both a Senior and Junior Sponsor, had introduced three new Junior Sponsors to the club paying more than \$10k combined with one of them already paid up for the 2019 season already. GS also mentioned that we need to also recognised that all sponsorship goes into one big pond of money for the club, and is only broken down for the purpose of budgeting.

A motion stating the 2018 Audited Financial Report is accepted by the floor. Report Attached.

**Financials Proposed:** Dave Grech

**Seconded:** Aaron Gonzalez

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## **Topic Election of 2017/18 Committee Members | Presenter Rick Palin**

2017/18 Board stood down.

**Paper nominations received:** Leon Carroll, Scott Chalcraft, Michael Gremmo, Paul Griffin, Mark Mahoney, Greig Newbery, Rick Palin, Justin Moynihan, Peter Beck, Michael Withers & Aaron Gonzalez – All 11 members are elected

**Nominations from the floor for remaining position:** There were no nominations from the floor for the remain 2 positions

**New BOM for 2018/19 announced:**

Leon Carroll

Scott Chalcraft

Michael Gremmo

Paul Griffin

Mark Mahoney

Greig Newbery

Rick Palin

Peter Beck

Michael Withers

Justin Moynihan

Aaron Gonzalez

**Next BOM Meeting – Wednesday 21/11/2018 – 8:00PM – Hills Bulls Boardroom – For BOM Role nominations**

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## 5. Topic **General Business** | Presenter *All*

### **General Discussion was had on:**

Aaron Gonzalez – asked if there any reason why we couldn't have permanent signage erected:

- Rick Palin advised that council had previously not want permanent sponsor signs plus there is also the risk that the signs will be vandalised.

David Grech – asked if there was going to be something done to fix up the scoreboard:

- Michael Gremmo advised that there will be a new Scoreboard going up on Field 1, with the existing scoreboard repaired and erected on Field 2.

David Grech – asked when all the merchandise will be going online:

- Michael Gremmo advised that we had already started with the new style hoodies and then rest of the merchandise will be transitioned in next year.

Ryan Orley – asked what is happening with the upstairs extension and when will it be completed:

- Michael Gremmo gave a full run down on all the meetings and correspondence back and forwards with the council. We have also proposed to build a gym separately beside the clubhouse, allowing the upstairs to be built completely as a Multi-Function room, while the gym will also be able to be built bigger to accommodate weights, training and video sessions.
- MG advised that we have still done quite a few projects this year including completing the concrete ramp to the upstairs, upgrading paths in front of club house, finishing the ceilings to downstairs bathrooms, canteen and board/meeting room.
- MG advised that the power had been upgraded at Crestwood Oval and the rear oval should be finished next year.

Glenn Starr – asked if we could get keys and be able to store training gear in canteen on Crestwood 3:

- Rick Palin said that we can get keys, although we need to have peoples contact details who have keys and will also need to pay a deposit for each key. RP will look into it with the council.

Glenn Starr read out a nomination proposing for Robert Zecchin to receive Life Membership with the Club, and Rick Palin read out a nomination from Matthew Reardon also proposing for Robert Zecchin to receive Life Membership. Nominations attached to the minutes.

- Rob Zecchin was asked to leave the room, so the AGM attendees could discuss and vote.
- Robert was voted in and congratulated as the latest Life Member with a unanimous vote.

**Meeting Closed:** 7:55PM